Questions for BOSE, JIT II Case Study
1. Briefly, what is JIT II and how is it different from business as usual at Bose prior to JIT II? In more detail, contrast the old structure for procurement with the new structure.

2. What are the advantages of JIT II? Disadvantages? Should all of Bose's supplies be contracted via JIT II or just some? If just some, what are the characteristics of the ones that should? How should vendors be selected for participation? How would you convince them to participate?

3. What are the incentives for suppliers to undertake a JIT II relationship? What are the risks?


5. Tom Beeson said “If we were big enough, we’d do everything ourselves.” What does this mean, and what are the reasons behind this statement?

6. What changes were made in purchasing at Westboro before JIT II? As part of the new JIT II program, what functions were vendor reps supposed to perform? What are the expected benefits?

Unlike the Resotech, Inc. case, you are required to work on this case study on your own.

Submit: 3-4 page paper addressing Questions 1 through 6.